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AIRESPRING PARTNER SUCCESS SPOTLIGHT

100% Channel AireSpring is Excited to Announce a Strategic Partner Win with a Multi-State Midwest Professional Engineering Consulting Firm

Customer:

An expanding 14-location Midwest Professional Consulting Firm covering 4 states that specializes in environmental services, structural, construction, traffic, roadway, and highway engineering and planning serving clients in the US and abroad.

Challenges:

Replacing point-to-point connectivity solutions with multiple incumbent providers

- Connecting and integrating new locations in firm's growing network infrastructure.
- Need to support large data throughput requirements of custom engineering projects.
- Outgrowing current office space and bandwidth capacity.
- Considering point-to-point connectivity or managing their own dark fiber solution.
- Managing multiple disparate service providers and multiple bills.

Solution:

28 Primary DIA and Diverse DIA Circuits across all 14 current locations to meeting growing requirements of client.

- Multiple incumbents were displaced with a single-source, fully redundant, managed DIA solution.

- AireSpring managed internet and connectivity expand as firm and bandwidth requirements continue to grow.
- AireSpring's Tier 3 engineering AirePOD support during the entire process, from design and deployment to installation and management. 24/7 NOC support.
- Single-pane-of-glass network visibility through AireCONTROL, AireSpring's automated IT service management platform.

Benefits:

- Combining internet connectivity with AireSpring led to substantial cost savings and reduced vendor sprawl.
- High-capacity, fully managed dedicated internet access underlay connectivity solution that meets growing needs of expanding firm.
- Redundant connectivity architecture that connects and protects all firm's locations from outages with diverse routing.
- Single-source solution.
 - One ITSM platform – AireCONTROL – to manage all network & security needs.
 - One point of contact. One invoice.

Ready to Experience the AireSpring Advantage? Contact an authorized AireSpring sales partner.

Email: sales@airespring.com, call [888-389-2899](tel:888-389-2899), or visit www.airespring.com.