



airespring[™]
Managed Solutions. Personalized Service.

AIRESPRING PARTNER SUCCESS SPOTLIGHT

100% Channel AireSpring is Excited to Announce a Strategic Partner Win with a Multi-State US National Bank

Customer:

A multi-state, 21-location US national bank serving diverse and under-served communities across 4 states.

Challenges:

- Legacy provider connectivity rates increased significantly, while managed support decreased.
- Experiencing billing issues across multiple carriers.
- Customer required extensive IP address reallocation.
- Need to consolidate carriers and reach remote areas.

Solution:

AireSpring solutions engineers worked with the client to deploy a cost-effective managed resilient network:

- Installed fully redundant connectivity with DIA primary and broadband back-up circuits.
- Implemented Starlink LEO (low earth orbit) satellite business internet for the client's most remote locations and fixed wireless at others.
- AireSpring worked with incumbent carrier to seamlessly migrate IP addresses for the client's network.

- AireSpring's Tier 3 engineering AirePOD support during the entire process, from design and deployment to installation and management and 24/7 NOC support.
- Single-pane-of-glass complete network infrastructure and performance visibility through AireCONTROL, AireSpring's automated IT service management platform.

Benefits:

- Substantial cost savings by integrating all bank locations onto AireSpring's managed network.
- Reduced vendor sprawl – culled multi-vendor management overhead and resource requirements.
- Fully redundant and reliable internet connectivity for entire bank network infrastructure.
- Remote locations provided with high-speed internet.
- Single pane of glass view of network for entire company via AireCONTROL.
- One Invoice. One Point of Contact. One Company.

Ready to Experience the AireSpring Advantage? Contact an authorized AireSpring sales partner.

Email: sales@airespring.com, call [888-389-2899](tel:888-389-2899), or visit www.airespring.com.