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Managed Solutions. Personalized Service.

AIRESRING PARTNER SUCCESS SPOTLIGHT

100% Channel AireSpring is Excited to Announce a Multi-Million Dollar Partner Win with a National Specialty Healthcare Provider

Customer:

A growing national specialty healthcare provider with board-certified physicians and experts serving patients at 42 locations throughout the United States.

Challenges:

- Shrinking CAPEX budget and increasing costs from sprawling number of incumbent security point solutions.
- Clinic locations lacked access to high-speed, high-capacity secure network.
- Small IT staff lacked needed security expertise.
- Slow legacy network experiencing growing latency issues.
- Incumbent firewall and connectivity solutions are too expensive.

Solution:

AireSpring's Solutions Engineers designed a modern, more cost-effective, secure network that would satisfy current and evolving requirements. Customer opted for AireSpring connectivity with managed Cato SASE.

- High Availability (HA), high-speed DIA solution, with fiber and broadband connectivity at all locations.

- Cato Networks SASE (Secure Access Service Edge) solution.
- Consulting services to level up customer's network administrators' expertise.
- OPEX solution removed the financial barriers to modernize and secure customer's network.

Benefits:

- Significant cost savings by connecting all locations with AireSpring's single-source connectivity and secure, managed Cato SASE solution.
- Flexible, secure network that grows as customer's remote clinics, patients, and insurance providers communications needs change.
- Eliminated vendor sprawl and additional costs with one platform solution without intense annual infrastructure upgrades.
- Tier 3 Engineering POD support and personalized service for the life of their contract.
- 360° visibility and control of entire network via AireCONTROL ITSM Platform.

Ready to Experience the AireSpring Advantage? Contact an authorized AireSpring sales partner.

Email: sales@airespring.com, call [888-389-2899](tel:888-389-2899), or visit www.airespring.com.