



AIRESPRING PARTNER SUCCESS SPOTLIGHT



100% Channel AireSpring is Excited to Announce Multi-Million Dollar Partner Win with a Large Manufacturer of Semiconductor Process Equipment

Customer:

Thirty-year old, publicly traded manufacturer of semiconductor process equipment, with 13 US and 11 International locations in the Pacific Rim.

Challenges:

- Rapid growth through acquisitions, domestically and internationally
- Acquired locations saddled with various incumbent connectivity providers
- Inconsistent and localized connectivity silos
- Had to manage and process bills for all locations individually
- Required cost savings from consolidating connectivity providers
- Internal IT team resources overwhelmed supporting expansion and growth

Solution:

Replaced multiple disparate legacy service providers inherited from acquisition activities with an integrated global managed connectivity solution from AireSpring.

- Single-source multi-location, globally integrated fiber and broadband managed connectivity

- Complete network visibility through **AireCONTROL**, AireSpring's automated IT service management platform with:

- **AireMONITOR** – 24/7/365 real-time monitoring of every device, circuit, and service through our geographically diverse network operation centers (NOCs)
- **AireALERT** – 24/7/365 instant network change alerting; omnichannel, email, and text alerts

Benefits:

- Increased network management support and visibility made IT Team's job easier
- IT team was able to focus on more strategic initiatives
- Substantial savings through:
 - AireSpring pricing
 - Reduced costs from consolidated number of ISPs
 - One consolidated bill reduced back-office workload processing and management

Ready to Experience the AireSpring Advantage? Contact an authorized AireSpring sales partner.

Email: sales@airespring.com, call [888-389-2899](tel:888-389-2899), or visit www.airespring.com.