



## AIRESPRING PARTNER SUCCESS SPOTLIGHT



# 100% Channel AireSpring is Excited to Announce Multi-Million Dollar Partner Win with an Engineered Color & Performance Coatings Company

### Customer:

Growing global specialty high-end paints and engineered color and performance coatings company with 60 US and international locations

### Challenges:

- Managing different carriers, circuit types, speeds, and bills at each location
- Single stranded connectivity at most locations
- Insufficient IT resources and time constraints
- Lack of redundancy left locations vulnerable to localized outages
- Expensive and inconsistent DIA connectivity at each individual location
- Complete network visibility was fragmented at best
- Bill processing and reconciliation consumed accounting and IT time

### Solution:

Implemented consistent and redundant managed connectivity across all locations using a single service provider and consolidated billing

- AireSpring managed global connectivity with fiber primary DIA and redundant broadband back-up

- Single-pane-of-glass network visibility through **AireCONTROL**, AireSpring's automated IT service management platform with:

- **AireMONITOR** – 24/7/365 real-time monitoring of every device, circuit, and service through our geographically diverse network operation centers (NOCs)
- **AireALERT** – 24/7/365 instant network change alerting; omnichannel, email, and text alerts

- **AirePOD - Tier 3 engineering support**— during the entire process, from design and deployment to installation & management

### Benefits:

- Managed network services alleviated IT resource constraints, allowing focus on strategic initiatives
- Single-carrier, single-bill solution eliminated complex billing and wasted processing time
- Significant cost savings of \$15K USD per month

Ready to Experience the AireSpring Advantage? Contact an authorized AireSpring sales partner.

Email: [sales@airespring.com](mailto:sales@airespring.com), call [888-389-2899](tel:888-389-2899), or visit [www.airespring.com](http://www.airespring.com).