



# AIRESRING PARTNER SUCCESS SPOTLIGHT

## 100% Channel AireSpring is Excited to Announce a Strategic Partner Win with a Multi-location U.S. Regional Bank

### Customer:

A multi-state, 55-location regional independent bank serving consumers and businesses across 4 states currently growing via acquisitions of 2 additional banks.

### Challenges:

- Managing multiple connectivity vendors
- Integration of operations included opening and closing branches to optimize resources and customer geographic coverage
- Merging 2 new branches into current network, expanding internet infrastructure and closing duplicative locations
- Processing multiple bills for each bank location and each ISP/Carrier

### Solution:

AireSpring solutions engineers designed a robust, cost-effective managed connectivity solution:

- Implemented a standardized primary connectivity with 100 Mbps or higher DIA network underlay solution at all locations with ability to accommodate expanding needs.
- Replaced incumbent suppliers at several locations and provided new circuits in others.

- AireSpring's **Tier 3 engineering AirePOD** support during the entire process, from design and deployment to installation and management and 24/7 NOC support.
- Single-pane-of-glass complete network infrastructure and performance visibility through AireCONTROL, AireSpring's automated IT service management platform.

### Benefits:

- Substantial cost savings by combining internet services across multiple branch locations via AireSpring's managed connectivity service.
- Reduced vendor sprawl – consolidated multi-location internet connectivity and circuits into a single solution.
- Reliable internet connectivity for entire bank ecosystem.
- Significantly reduced invoice review and processing time.
- One invoice. One point of contact. One company.

Ready to Experience the AireSpring Advantage? Contact an authorized AireSpring sales partner.

Email: [sales@airespring.com](mailto:sales@airespring.com), call [888-389-2899](tel:888-389-2899), or visit [www.airespring.com](http://www.airespring.com).