



## AIRESPRING PARTNER SUCCESS SPOTLIGHT



# 100% Channel AireSpring is Excited to Announce Our Recent Partner Multi-Million Dollar Global Customer Win

## Customer:

Multi-national, multi-location enterprise in the building manufacturing solutions industry with over 140 locations in 22 countries.

## Challenges:

- Overburdened IT resources as a result of rapid growth through acquisitions
- Immediate need for IT staff augmentation to streamline operations and reduce vendor sprawl
- Required improved connectivity and diversity while containing costs
- Extreme focus on increased security and segmentation
- Tight deadlines for completing company-wide global digital transformation

## Solution:

- AireSpring solutions engineers **crafted a comprehensive network redesign**
- Procurement and installation of **primary and redundant internet connectivity in 22 countries**
- **Rapid rollout of Starlink** nodes for immediate connectivity needs
- Fully Managed, **Redundant Fortinet Secure SD-WAN** at every site
- Replaced legacy support with **Tier 3 Dedicated Engineering AirePOD support**
- **24/7 monitoring** and alerting via **AireMONITOR** and **AireALERT**
- Automated case creation through **AireAUTOMATE for rapid resolution**
- World-Class **Platinum SLAs** and **Dedicated Escalation Lists**

Ready to Experience the AireSpring Advantage? Contact an authorized AireSpring sales partner.

Email: [sales@airespring.com](mailto:sales@airespring.com), call [888-389-2899](tel:888-389-2899), or visit [www.airespring.com](http://www.airespring.com).