



**Airespring**<sup>™</sup>  
Managed Solutions. Personalized Service.

# AIRESPRING PARTNER SUCCESS SPOTLIGHT

## 100% Channel AireSpring is Excited to Announce a Strategic Partner Win with a **Commercial Transportation Enterprise**

### Customer:

A transformative industrial trucking and commercial transportation sales and service industry innovator serving domestic and international fleet customers across 9 states in the US with 37 locations and growing.

### Challenges:

Consolidating multiple service providers.

- Need primary and back-up connectivity at 13 locations.
- Need to manage fewer vendors and reduce costs.
- Need to consolidate multiple bills and minimize invoice processing time.

### Solution:

#### Phase 1: Primary DIA with Broadband back-up for 13 Locations

AireSpring designed and deployed a fully managed network of 26 primary and diverse circuits across 13 core locations, migrating the remaining locations as current provider contracts expire.

- Displaced multiple service providers with a single-source solution.
- Fully redundant, managed 100 Mbps Dedicated Internet Access with Broadband back-ups at each location.

- AireSpring's Tier 3 engineering AirePOD support during the entire process, from design and deployment to installation and management. 24/7 NOC support.
- Comprehensive single-pane-of-glass network visibility in AireCONTROL, AireSpring's automated IT service management platform.

### Benefits:

- Reduction of costs – savings of over 1/3 the cost from previous service providers.
- Complete network visibility of AireSpring managed circuits and other vendor connectivity in AireCONTROL.
- Redundant primary DIA + secondary broadband connectivity architecture that protects the client's locations from outages.
- Single-source solution.
  - One ITSM platform - AireCONTROL - for full network visibility & control.
  - One point of contact.
  - One invoice.

Ready to Experience the AireSpring Advantage? Contact an authorized AireSpring sales partner.

Email: [sales@airespring.com](mailto:sales@airespring.com), call [888-389-2899](tel:888-389-2899), or visit [www.airespring.com](http://www.airespring.com).