



AIRESPRING PARTNER SUCCESS SPOTLIGHT

100% Channel AireSpring is Excited to Announce a Strategic Partner Win with a Statewide Gas Station & Fuel Supply Company

Customer:

A statewide, family owned and operated, 62 location chain of convenience store gas stations with quick serve restaurants and bulk heating fuel supply.

Challenges/Requirements:

- Poor customer support and service from incumbent provider.
- Needed a single-source, multi-service replacement for previous provider.
- Desired cost savings and one invoice as part of the service provider migration process.
- Required primary and redundant connectivity and voice solution for HQ, warehouses and all retail locations.

Solution:

Solutions Engineers from AireSpring custom designed redundant and reliable location specific primary and back-up connectivity solutions, paired with AireSpring's AirePBX UCaaS solution and proactive monitoring.

- Connected HQ and warehouses with fiber DIA primary, broadband secondary and AT&T LTE failover.
- Connected all retail locations with fiber DIA, where available, or broadband and pooled AT&T LTE as a failover.

- AireSpring's AirePBX UCaaS solution was overlaid onto the entire network connecting HQ, warehouses, and retail locations.

Benefits:

- AireSpring's Tier 3 Engineering AirePOD and dedicated project managers worked with the customer during the entire installation and operational process, providing project management and 24/7 ongoing support.
- Customer realized significant cost savings by outfitting all 62 sites with AireSpring's integrated connectivity and voice solutions.
- Customer now has a single-source solution seamlessly connecting their HQ, warehouses and all retail gas stations with AireSpring's best-in-class high availability services.
- Customer benefits from a fully managed solution with unmatched customer support.
- 360° view of entire network via AireCONTROL, our proprietary AI-powered IT Service Management Platform which provides a real-time, single pane of glass view of all services and their status.

Ready to Experience the AireSpring Advantage? Contact an authorized AireSpring sales partner.

Email: sales@airespring.com, call [888-389-2899](tel:888-389-2899), or visit www.airespring.com.