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Managed Solutions. Personalized Service.

AIRESPRING PARTNER SUCCESS SPOTLIGHT

100% Channel AireSpring is Excited to Announce Multi-Million Dollar Partner Win with Growing Regional Rural Healthcare Provider

Customer:

Growing regional healthcare provider with 44+ locations offering primary care, oral health and behavioral health for rural communities and schools.

Challenges:

- Aging IT infrastructure
- IT team of 2, struggling to maintain a reliable point-to-point network for all 44+ locations
- Needed to upgrade security and firewall capabilities
- Navigating the overwhelming complexity of Universal Service Administrative Company's (USAC) Healthcare Connect Funding (HCF) options with a consulting firm that lacked deep knowledge of the provider landscape and security best practices
- Rising costs of voice, fiber and firewall point solutions

Solution:

AireSpring delivered an enterprise-grade design and upgrade of client's complete network infrastructure including:

- Managed connectivity fiber circuits across all 44 locations

- Fortinet Next-Generation Firewall with Secure SD-WAN, configured by AireSpring's Fortinet Engage Certified engineers
- AireSpring's Tier 3 engineering AirePOD support during the entire process, from design and deployment to installation & management. 24/7 NOC support
- Single-pane-of-glass network visibility through AireCONTROL, AireSpring's automated IT service management platform

Benefits:

- Comprehensive, co-managed, fully integrated network and security solution
- No upfront capital costs for new firewall equipment
- Significant cost savings
 - Estimated \$1.9 million in savings over the life of the engagement
 - \$50K per month reduction in IT spend

Ready to Experience the AireSpring Advantage? Contact an authorized AireSpring sales partner.

Email: sales@airespring.com, call [888-389-2899](tel:888-389-2899), or visit www.airespring.com.