



Airespring[™]
Managed Solutions. Personalized Service.

AIRESPRING PARTNER SUCCESS SPOTLIGHT

100% Channel AireSpring is Excited to Announce a Strategic Partner Win with a Global Specialty Manufacturer and Retailer

Customer:

A US-based global manufacturer and retailer for the specialty craft industry founded in 1919 with 108 locations across the US and Europe.

Challenges:

- Lack of comprehensive network visibility.
- Managing numerous internet, broadband and wireless providers across 108 global locations.
- Inconsistent SLAs and support across various service providers, impacting overall network performance.
- Separate billing for widespread sites required substantial reconciliation resources and time.

Solution:

AireSpring's Solutions Engineering Team designed a cost-effective globally managed, enterprise-grade internet network backbone:

- Deployed a resilient combination of broadband, Dedicated Internet Access (DIA), LTE backup and pooled LTE back-up solution for every site.

- AireSpring's dedicated Project Managers (PMs) and Managed Services Engineers (MSEs) worked with the customer during the entire installation and operational process, providing project management and 24/7 ongoing support.
- AireCONTROL, AireSpring's automated IT service management platform was critical to customer requirement to provide complete network infrastructure visibility and control on a single-pane-of-glass.

Benefits:

- Realized substantial cost savings by connecting all global sites with enterprise-grade internet solutions.
- AireSpring's Platinum Level SLAs with 10-minute Tier 3 Engineer engagement and 1-hour change management.
- Reduced multi-vendor management overhead and resource requirements due to single-source global internet connectivity solution from AireSpring.
- Obtained a single-pane-of-glass view of entire company network via AireCONTROL.
- One Invoice. One Point of Contact. One Company.

Ready to Experience the AireSpring Advantage? Contact an authorized AireSpring sales partner.

Email: sales@airespring.com, call [888-389-2899](tel:888-389-2899), or visit www.airespring.com.