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AIRESRING PARTNER SUCCESS SPOTLIGHT

100% Channel AireSpring is Excited to Announce a Strategic Partner Win with a Statewide Government Agency Providing Public Professional Services

Customer:

A 22-location, statewide government agency providing public professional services for the underprivileged.

Challenges:

- Customer was plagued with constant bandwidth shortfalls.
- Existing hub and spoke MPLS topography was no longer meeting their growing infrastructure requirements.
- Being forced to virtualize records and data centers to cloud for on-demand, statewide access.
- Incumbent service providers' network outages were impacting customer service delivery.

Solution:

Primary DIA and Diverse Broadband Circuits with Fortinet Firewalls and Secure SD-WAN for all 22 Locations

In conjunction with customer's technology advisor, AireSpring's certified engineering teams designed and deployed a high-availability infrastructure across all 22 locations to meet the agency's growing connectivity and security requirements.

Benefits:

- A single-source, fully redundant, managed primary DIA with broadband back-up connectivity solution was deployed to underpin the new high-capacity, secure network.
- Complete network overlay of Fortinet Secure SD-WAN 1 Gig gateways with Next-Gen Firewalls were added to the infrastructure to ensure security and connectivity.
- AireSpring's Tier 3 engineering AirePOD support during the entire process, from design and deployment to installation and management. 24/7 NOC support.
- Single-pane-of-glass network visibility through AireCONTROL, AireSpring's automated IT service management platform.
- One invoice and one point of contact for entire managed network infrastructure.

Ready to Experience the AireSpring Advantage? Contact an authorized AireSpring sales partner.

Email: sales@airespring.com, call [888-389-2899](tel:888-389-2899), or visit www.airespring.com.