

APPLICATION FOR CERTIFICATE OF PUBLIC CONVENIENCE AND NECESSITY; INTRASTATE INTEREXCHANGE TELECOMMUNICATIONS SERVICE

3 AAC 52.360. INTRASTATE INTEREXCHANGE TELECOMMUNICATIONS SERVICE CERTIFICATE OF PUBLIC CONVENIENCE AND NECESSITY

(A) An entity proposing to provide intrastate interexchange telephone service must file an application for a certificate of public convenience and necessity that includes

- (1) the legal name and the name under which the applicant proposes to do business;

Airespring, Inc.

- (2) the address of the principal national and Alaskan place of business;

600 Cleveland Street, Suite 226, Clearwater, FL, 33755. Applicant will not maintain offices in the State of Alaska.

- (3) the name, title, and telephone number of the individual who is the liaison with the commission in regard to the application;

Mark Lammert, Attorney-in-Fact

Compliance Solutions, Inc., 242 Rangeline Rd., Longwood, FL, 32750

Phone: 407-794-3488 Email: regulatory@csilongwood.com

- (4) applicant's business structure (corporation, partnership, etc.), including proof of incorporation and name and address of registered agent if applicable;

The applicant is a corporation organized under the laws of the State of Delaware on May 24, 2002. Evidence of the Applicant's Certificate of Formation is attached as Attachment 1.

- (5) proof of authority to do business in Alaska;

Evidence of Applicant's authority to do business in the State of Alaska is attached as Attachment 2.

- (6) a list of the owners of 5 percent or more of the applicant's equity;

Owners with five percent or more of Applicant's equity are Daniel Lonstein, Avi and Shiri Lonstein Family Trust, Avi Lonstein, David Lonstein, David and Ravit Lonstein Trust, and Tony Charles Lonstein, Trustee of the Trust A Created Under the Lonstein Revocable Family Trust.

- (7) a list of persons or entities that are affiliated interests of the applicant;

Applicant maintains no affiliated interests.

- (8) a list of all administrative and judicial proceedings that resulted in

- (a) suspension, revocation, or denial of the authority, license, or certification of the applicant or its officers, directors, or affiliates to provide utility services;

Not applicable.

- (b) a reprimand, penalty, or conviction of an applicant or its officers, directors, or affiliates related to operations, gross misrepresentations, fraudulent transactions, or securities violations; or

Not applicable.

- (c) an adjudication of bankruptcy or a reorganization in bankruptcy of applicant or its officers, directors, or affiliates;

Not applicable.

- (9) a list of all cases and locations in which the applicant, its officers, directors, or affiliates, has abandoned service in violation of applicable statutes, regulations, or orders;

Not applicable.

- (10) a list of the names, titles, and responsibilities of key management now employed or to be employed by the applicant and resumes for each person;

Applicant's key management personnel, and their resumes, are attached as Attachment 3.

- (11) for existing businesses, copies of the most recent year's balance sheet and income statement or Federal Communications Commission Form M and, if available, Securities and Exchange Commission Form 10-K;

Applicant's most recent balance sheet and income statement ("Financial Statements") are attached as Confidential Attachment 4.

- (12) for new businesses, copies of the most recent year's balance sheet and income statement for the owners of the business listed under (6) of this subsection;

Applicant's most recent balance sheet and income statement ("Financial Statements") are attached as Confidential Attachment 4.

- (13) a list of all services proposed, together with an explanation of the applicant's technical ability to provide the proposed services;

Applicant proposes to provide local exchange and interexchange telecommunication services to commercial subscribers in Alaska where the technical capability will rest primarily with the underlying carrier(s).

- (14) a list of all locations proposed to be served on an originating basis;

Applicant proposes to provide services statewide on an originating basis.

(15) a list of all locations proposed to be served on a terminating basis;

Applicant proposes to provide services statewide on an terminating basis.

(16) a description of all existing facilities that will be used to provide intrastate interexchange telephone service;

In Alaska, the applicant will rely on the existing facilities of its underlying carrier(s).

(17) a description of all agreements or negotiations with other utilities for joint use and interconnection of facilities;

Applicant maintains agreements with major carriers within the contiguous U.S. and Hawaii.

(18) a description of all facilities planned for construction within five years to provide intrastate interexchange telephone service;

Applicant does not plan to construct facilities in Alaska.

(19) a description of all existing facilities, or facilities planned for construction within five years, that are or will be used to provide interstate interexchange service;

Applicant does not plan to construct facilities in Alaska.

(20) a tariff of rates and services; and

Please see attachment 5.

(21) a verification signed by the person authorized to sign on behalf of the applicant that all of the information provided in the application is true, accurate, and complete.

Please see below.

(B) Notice of an application for a certificate of public convenience and necessity to provide intrastate interexchange telephone service will be given in accordance with 3 AAC 48.645(a).

Applicant acknowledges 3 AAC 48.645(a).

(C) Subject to 3 AAC 52.361, a certificate of public convenience and necessity will be issued, within 90 days of the date of filing a complete application, to an entity that proposes to provide intrastate interexchange telephone service under 3 AAC 52.350 - 3 AAC 52.399 and that is found by the commission to be fit, willing, and able to provide the proposed service.

Applicant acknowledges 3 AAC 52.350-3 AAC 52.399.

(D) The commission will, in its discretion, place conditions on a certificate of public convenience and necessity that it considers appropriate, including a condition that the interexchange carrier post a bond to assure compliance with commission rules and payment of access charges.

Applicant respectfully requests a waiver of 3 AAC 52.360(e). Pursuant to 3 AAC 52.360(e), “The Commission may place conditions on a certificate of public convenience and necessity that it considers appropriate, including a condition that the interexchange carrier post a bond to assure compliance with commission rules and payment of access charges.” The applicant will not be serving residential subscribers and will not collect advanced payments. Applicant is a profitable company and is financially stable. The Applicant has been providing service for over twenty years and has a long-standing reputation for serving its customers. The Applicant poses no risk to the public. In consideration of these factors, the Applicant respectfully requests that they be deemed exempt from the Commission’s discretionary imposition of a bond or other form of financial surety as a condition for granting a certificate of public convenience.

Verification of Application and Authorization of Notice

The undersigned hereby verifies the application and requests the Regulatory Commission of Alaska to grant to applicant a certificate of public convenience and necessity for the services and service areas set out above.

The undersigned applicant hereby authorizes the Regulatory Commission of Alaska to arrange notice of this application to other utilities and interested persons by publication in newspapers of general circulation in the applicant's existing and/or proposed service area. The applicant agrees to pay the cost of such publication of notice.

DATED at Clearwater **Florida**, this _____ day of **October, 2024**.

Airespring, Inc.

Name of Applicant

By:



Principal Officer, Partner, or Owner

Avi Lonstein, CEO

Name and Title

600 Cleveland Street, Suite 226, Clearwater, FL, 33755

Address of Applicant

Name and address of attorney for applicant:

Mark Lammert (Attorney-in-Fact) Compliance Solutions, Inc.

242 Rangeline Rd., Longwood, FL, 32750

**REGULATORY COMMISSION OF ALASKA
MASTER UTILITY DIRECTORY INFORMATION**

Please complete form and return to:

Records and Filings
Regulatory Commission of Alaska
701 West Eighth Ave., Suite 300
Anchorage, AK 99501-3469
(907) 276-6222
(907) 276-0160

GENERAL INFORMATION UPDATE FORM

Name of Pipeline/Utility Carrier:

Airespring, Inc.

Address: 600 Cleveland Street, Suite 226

Clearwater, FL

Zip Code: 33755

Telephone No: 818-786-8990

Fax No: 818-786-9225

EIN Number: 95-4862910

Certificate No.: Pending

MANAGEMENT

List all principal management personnel

| Name | Address | Local Manager | Phone No. |
|---|----------------|----------------------|-------------------|
| CEO: Avi Lonstein | Same as above | N/A | 818-786-8990 |
| Sr. Acct& Reg Affairs: Cynthia Firstman | Same as above | N/A | 818-786-8990 x236 |
| General Counsel: Rod Rummelsburg | Same as above | N/A | 818-786-8990 |

Service Area Information

For all principal management personnel

| Location | Local Address | Local Manager | Phone No. |
|-----------------|----------------------|----------------------|------------------|
|-----------------|----------------------|----------------------|------------------|

N/A. Airespring will not have any employees or personnel located in Alaska. _____

**Application For A New Or Amended Certificate
Of Public Convenience And Necessity for
INTRASTATE INTEREXCHANGE
TELECOMMUNICATIONS SERVICE**

List of Attachments

| <u>Attachment</u> | <u>Content</u> |
|-------------------|---|
| 1 | Evidence of Applicant's Certificate of Formation |
| 2 | Alaska Secretary of State Certificate of Compliance |
| 3 | Key Management – Names, Titles, and Responsibilities |
| 4 | CONFIDENTIAL – Balance Sheet and Income Statement |
| 5 | Proposed Tariff |

ATTACHMENT 1

Evidence of Applicant's Certificate of Formation

Delaware

The First State

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I, JEFFREY W. BULLOCK, SECRETARY OF STATE OF THE STATE OF DELAWARE, DO HEREBY CERTIFY THE ATTACHED ARE TRUE AND CORRECT COPIES OF ALL DOCUMENTS ON FILE OF "AIRESPRING, INC." AS RECEIVED AND FILED IN THIS OFFICE.

THE FOLLOWING DOCUMENTS HAVE BEEN CERTIFIED:

CERTIFICATE OF INCORPORATION, FILED THE TWENTY-FOURTH DAY OF MAY, A.D. 2001, AT 9 O`CLOCK A.M.

CERTIFICATE OF AMENDMENT, CHANGING ITS NAME FROM "AIRESPRING WIRELESS, INC." TO "AIRESPRING, INC.", FILED THE FIFTH DAY OF APRIL, A.D. 2002, AT 3 O`CLOCK P.M.

RESTATED CERTIFICATE, FILED THE TWENTY-THIRD DAY OF APRIL, A.D. 2004, AT 7:07 O`CLOCK P.M.

CERTIFICATE OF DESIGNATION, FILED THE TWENTY-THIRD DAY OF APRIL, A.D. 2004, AT 7:11 O`CLOCK P.M.

CERTIFICATE OF CHANGE OF REGISTERED AGENT, FILED THE EIGHTH DAY OF MARCH, A.D. 2005, AT 11 O`CLOCK A.M.




Jeffrey W. Bullock, Secretary of State

3396215 8100H
SR# 20175055549

Authentication: 202816747
Date: 06-30-17

You may verify this certificate online at corp.delaware.gov/authver.shtml

Delaware

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The First State

*CERTIFICATE OF DESIGNATION, FILED THE TENTH DAY OF JULY,
A.D. 2006, AT 1:52 O`CLOCK P.M.*

*CERTIFICATE OF AMENDMENT, FILED THE TENTH DAY OF JULY, A.D.
2006, AT 1:53 O`CLOCK P.M.*

*RESTATED CERTIFICATE, FILED THE TWENTY-NINTH DAY OF
DECEMBER, A.D. 2011, AT 7:50 O`CLOCK P.M.*

*AND I DO HEREBY FURTHER CERTIFY THAT THE AFORESAID
CERTIFICATES ARE THE ONLY CERTIFICATES ON RECORD OF THE
AFORESAID CORPORATION, "AIRESRING, INC."*




Jeffrey W. Bullock, Secretary of State

3396215 8100H
SR# 20175055549

Authentication: 202816747
Date: 06-30-17

You may verify this certificate online at corp.delaware.gov/authver.shtml

ATTACHMENT 2

Alaska Secretary of State Certificate

State of Alaska
Department of Commerce, Community, and Economic Development
Corporations, Business, and Professional Licensing

Certificate of Authority

The undersigned, as Commissioner of Commerce, Community, and Economic Development of the State of Alaska, hereby certifies that a duly signed and verified filing pursuant to the provisions of Alaska Statutes has been received in this office and has been found to conform to law.

ACCORDINGLY, the undersigned, as Commissioner of Commerce, Community, and Economic Development, and by virtue of the authority vested in me by law, hereby issues this certificate to

Airespring, Inc.
to transact business in this state under the name of
Airespring, Inc.



IN TESTIMONY WHEREOF, I execute the certificate and affix the Great Seal of the State of Alaska effective **October 2, 2024**.

A handwritten signature in black ink, appearing to read "Julie Sande".

Julie Sande
Commissioner

ATTACHMENT 3

Key Management – Names, Titles, and Responsibilities

Avi Lonstein
CEO

As the former President of ADDTEL Communications, Mr. Lonstein was directly responsible for taking ADDTEL from a start-up operation to a nationwide long-distance reseller with over \$40 million in annualized revenues, and a highly respected agency network made up of over 140 agents in 17 states. Under Mr. Lonstein's direction, ADDTEL was recognized as one of the industry's most innovative and well-managed companies, and experienced substantial growth during Mr. Lonstein's 8-year tenure. Mr. Lonstein is well known in the resale telecommunications industry and was one of the founding members of the industry's trade association, the Association of Communications Enterprises (ASCENT). Prior to co-founding ADDTEL, Mr. Lonstein held the position of Assistant Controller at Michael Baybak and Company, a corporate public relations firm.

Tony C. Lonstein
Executive Vice President

As the former co-founder and Chairman of ADDTEL Communications, Mr. Lonstein was responsible for the overall strategic direction for ADDTEL. Over and above successfully raising start-up funding at ADDTEL's inception, Mr. Lonstein was involved in extensive negotiations with major carriers, including AT&T and MCI WorldCom, as well as with major customers, which included such companies as EarthLink Network. Mr. Lonstein's prior experience includes the complex structure of several multinational trading agreements, as well as international import/export and commodities trading.

Daniel Lonstein
Chief Revenue Officer

As the former Vice President Sales and Marketing of ADDTEL Communications, Mr. Lonstein was responsible for the execution and leadership of the sales and marketing strategies that led to ADDTEL's success. His background includes extensive experience in consumer and business market research and analysis. Most recently he was a partner and senior consultant with USTM Partners, an Israeli based telecommunications and information infrastructure consulting organization. His articles on the high tech and telecom industries have been published in Israel's leading Ha'aretz newspaper, and his clients included New York based RSL Com, Inc. (Ronald S. Lauder Communications). Mr. Lonstein has over 15 years of telecommunications experience.

Arno Vigen
CFO

Driven for growth, Mr. Vigen brings financial, operational, and technical experience to both business and personal pursuits. His experience as CFO, COO, CIO of technology-driven, operational, and service companies covers work in over 30 countries. He has developed data applications reducing voice routing from 285 million calls per day to under 100 million which increasing service delivery by >10% and profitability by 58%.

Mr. Vigen was COO of Inc. 500's #1 Fastest Growing Private Company in the USA, Justice Technology, which grew from near zero to \$91 million in revenue in four years. After the USSR break-up, his team privatized 49% of ArmenTel, with 6,000 employees, which was successfully sold to OTE-Telecom Greece, building fiber & mobile networks, improving quality/delivered calls 300%, raising \$60 million of financing (fully repaid).

While at current company, Airespring, the company has seen 1800% growth in profits and 450% growth in revenue in ten years becoming one of the largest Managed Service Providers in the USA, and remains zero-debt while achieving that goal. He has driven three internal organizations: CFO, CIO (IT/Dev), and the Voice Operations, with half of the teams being remote and overseas.

He founded Scrunched Cube having 12 patents pending in nanotechnology, energy, chemical engineering, and related software.

ATTACHMENT 4

CONFIDENTIAL Balance Sheet and Income Statement

Applicant's balance sheet and income statement ("Financial Statements") are deemed proprietary and confidential. Applicant is submitting a *Motion for Protective Order* pursuant to 3 AAC 48.045 to request confidential treatment of its Financial Statements, an original and five (5) paper copies of which are submitted under protective seal.

ATTACHMENT 5

A Signed Tariff Consent Verification Form

Pursuant to AS 42.05.711(u), Applicant elects not to submit a tariff. The applicant's service rates, terms, and conditions will be subject to contracts on an individual case basis ("ICB") with each commercial subscriber.