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Managed Solutions. Personalized Service.

AIRESPRING PARTNER SUCCESS SPOTLIGHT

100% Channel AireSpring is Excited to Announce a Strategic Partner Win with a Multi-state, Multi-location Consumer Financial Services Company

Customer:

A growing regional specialty consumer lending management services company adding 14 new locations.

Challenges:

- Required reliable connectivity at 14 new financial services locations across multiple states.
- Managing multiple broadband and/or DIA connectivity vendors.
- Processing of monthly bills for numerous service providers was resource intensive.

Solution:

AireSpring's Solutions Engineers worked with partner technology advisor and customer to design and deploy reliable high-capacity network.

- Managed Gig-E and Fast-E connectivity solution, with 100 Mbps DIA at the primary location and 10 Mbps at all other locations.

- Included **AireCONTROL**, AireSpring's proprietary AI-powered IT service management (ITSM) platform, AireCONTROL, provides 360 degrees of complete visibility and control, unifying every process, device, circuit, and data point into a single pane of glass view.
- AireSpring's **Tier 3 Engineering AirePOD** and dedicated project managers worked with the customer during the entire installation and operational process, providing project management and 24/7 ongoing support.

Benefits:

- Enterprise-grade reliable network connectivity.
- Significant savings from a single-sourced managed connectivity solution.
- Reduction of vendor sprawl – all locations billed on a single invoice.
- Unmatched customer support and 360° view of entire network via AireCONTROL, our proprietary AI-powered IT Service Management Platform.

Ready to Experience the AireSpring Advantage? Contact an authorized AireSpring sales partner.

Email: sales@airespring.com, call [888-389-2899](tel:888-389-2899), or visit www.airespring.com.