



AIRESPRING PARTNER SUCCESS SPOTLIGHT

100% Channel AireSpring is Excited to Announce a Strategic Partner Win with a Multi-Location Statewide Automotive Holding Company

Customer:

A growing statewide multi-site automobile dealership group with 15 locations representing multiple domestic, European and Asian vehicle manufacturers.

Challenges:

- Multiple connectivity vendors with multiple invoices.
- Non-centralized support making troubleshooting issues difficult.
- Wanted to reduce costs and increase bandwidth

Solution:

AireSpring's Solutions Engineers worked with the technology advisor and customer to design, consolidate and optimize multi-location connectivity to provide a highly reliable network.

- 500 Mbps DIA connectivity at all 15 locations
- Included **AireCONTROL**, AireSpring's **automated IT service management platform**, which provides complete network performance visibility and control on a single pane of glass.

- AireSpring's **Tier 3 Engineering AirePOD** and dedicated project managers worked with the customer during the entire installation and operational process, providing project management and **24/7 ongoing support**.

Benefits:

- **Savings of \$288K** from the AireSpring consolidated connectivity solution.
- Customer can rely on standardized high-speed DIA circuits solution across all sites.
- Customer's infrastructure can scale as the business continues to grow.
- Reduced vendor sprawl with AireSpring and receive a single invoice.
- Customer benefits from unmatched customer support.
- 360° view of entire network via **AireCONTROL**, our proprietary **AI-powered IT Service Management Platform**.

Ready to Experience the AireSpring Advantage? Contact an authorized AireSpring sales partner.

Email: sales@airespring.com, call [888-389-2899](tel:888-389-2899), or visit www.airespring.com.